



**Mirza & Nacey
Research**

Construction Futures

**Quarterly Results from the Architects Workload Survey
- the UK's leading indicator of construction activity**

Sample Quarter



This sample is intended for illustrative purposes only, to show the type of information covered and examples of the layout. Data has been amended - these are NOT the published tables / charts.

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Research**

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Comment

Agance at the sector performance graphic, right, suggests the private sector is in decline and that the growth is now coming from health and education.

Wrong. The sectoral analysis of statistics this quarter hides an important point; the strongest growing sector is in fact 'private other'.

This catch-all definition is usually ignored in this analysis but this quarter some huge new commissions have found their way onto it. These are large 'mixed' projects - schemes which combine housing, leisure, office and retail work. We have seen some increase in the number of such schemes being reported recently, although this quarter is unusual in terms of the size of individual 'mixed' projects.

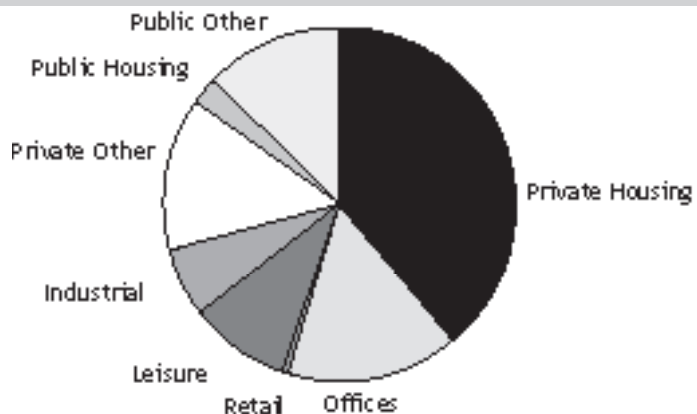
Such schemes seem to be popular in town or city centre redevelopments. If it were possible

to separate out these 'mixed' schemes into their constituent parts - housing, leisure, offices, retail - it is likely that each of these private sectors would in fact show 'growth' over the quarter rather than 'no change' or 'fall'.

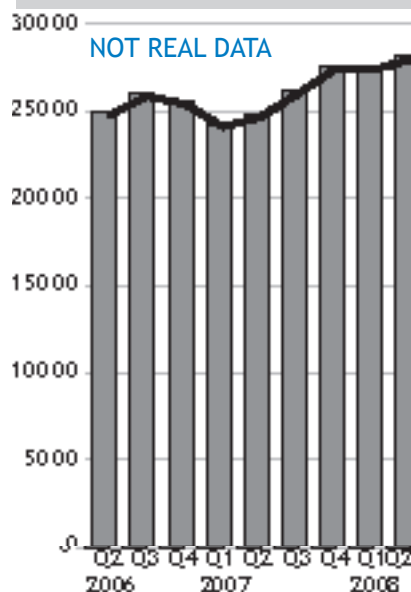
The revived force of the public sector has emerged this quarter. Health new commissions have leapt up by 68 per cent, education by 28 per cent. The new commissions figures this quarter in both sectors now match - or exceed - the high points recorded in the early 2000's. Health new commissions have been rising for the last three quarters, education for six. In both cases, nearly all new work is new build.

The rising new commissions figure recorded this quarter is again accompanied by solid confidence about future prospects. Over a third of responding architectural practices expect growth over the next six months, over half expect no change to the existing high levels.

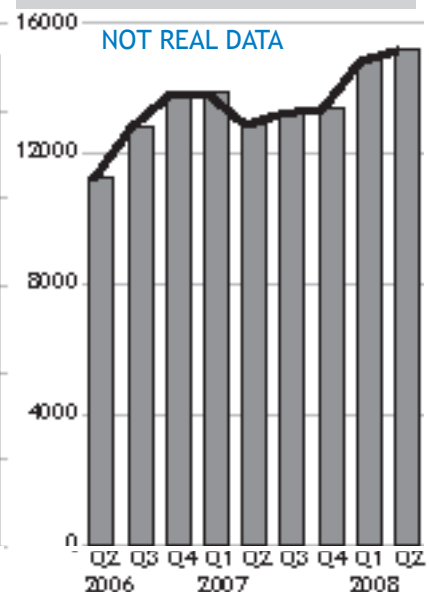
Sector Split: This Quarter's New Commissions



New Commissions
£ millions, constant (2000) prices

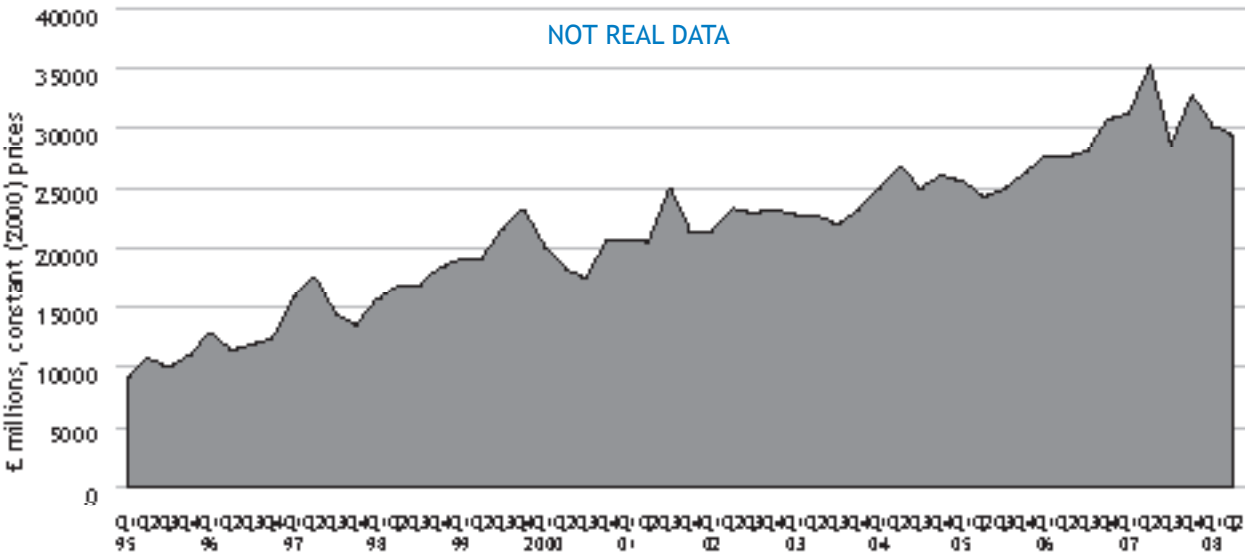


Production Drawings
£ millions, constant (2000) prices











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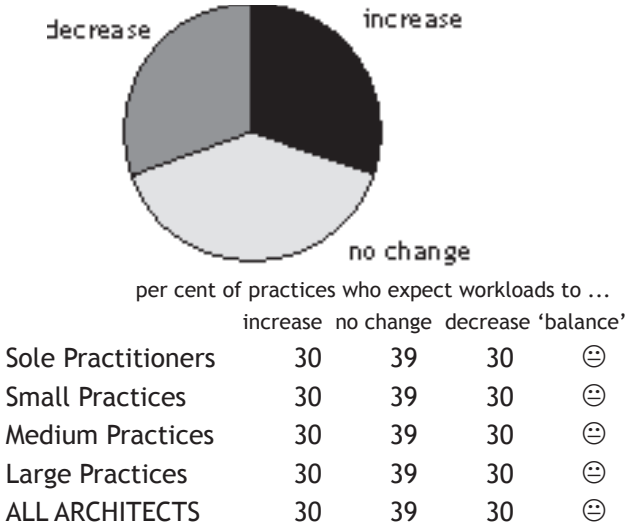
Long term Trends in New Commissions



Sector Performance this Quarter

| | | | |
|---|-----------------------------|---|----------------------------|
|  | PRIVATE HOUSING ↓ |  | LEISURE ↑ |
|  | OFFICES ↑ |  | PUBLIC HOUSING ↓ |
|  | RETAIL ↓ |  | EDUCATION ↓ |
|  | INDUSTRIAL ↓ |  | HEALTH ↑ |

Future Workload Predictions



Regional Performance this Quarter

| | | | |
|---|---|---|--------------------------|
| ↓ | London Midlands/ EAng North Wales N. Ireland | ↔ | Scotland |
| | | ↑ | South East South West |

Definitions

Data sourced from the Architects Quarterly Workload Survey, undertaken every three months amongst a representative sample of private architectural practices.

New commission = Stage C in the RIBA Plan of Work. At this stage, project inception and feasibility studies will have been completed and preparation of outline proposals will begin.

Production drawing = Stage E in the RIBA Plan of Work, later than new commissions stage. At this stage the detailed design of the building will commence.

Regional Predictions

| | | | |
|---|---|---|-----------------------------------|
| ↓ | South East Scotland North N. Ireland | ↔ | South West |
| | | ↑ | Midlands/E Ang London Wales |

Public Housing



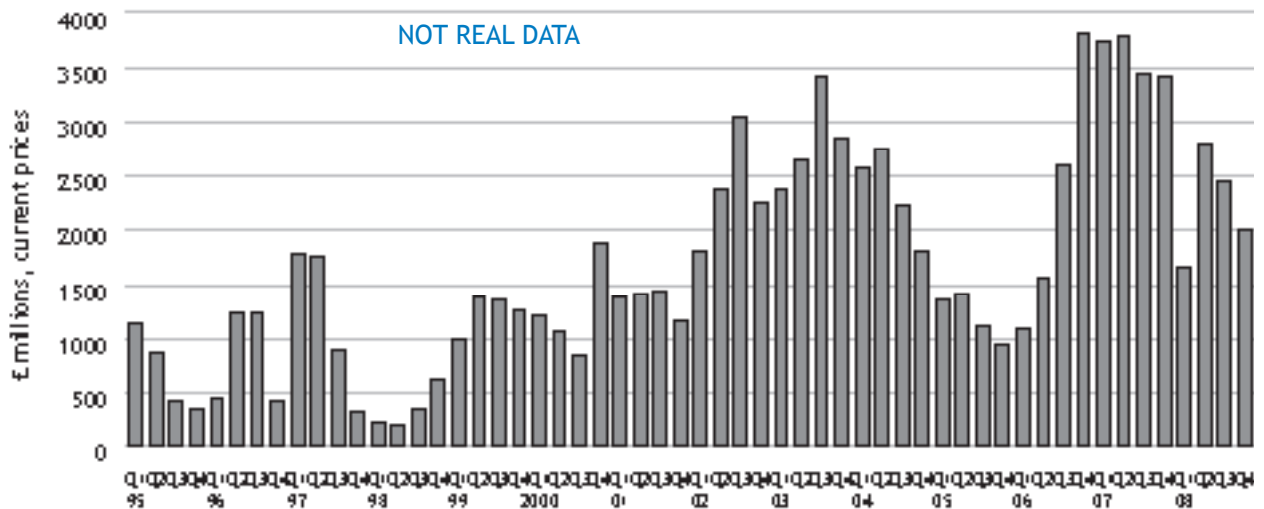
This sample is intended for illustrative purposes only, to show the type of information covered and examples of the layout. Data has been amended - these are NOT the published tables / charts.

New build work has dipped this quarter, by 25 per cent. The sharp rise in refurbishment work cannot compensate for the fall in new build although overall new commissions are at the same level

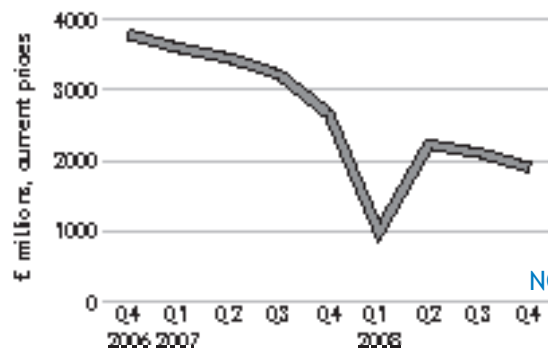
as six months ago.

The later stage production drawings work is very sharply lower this quarter.

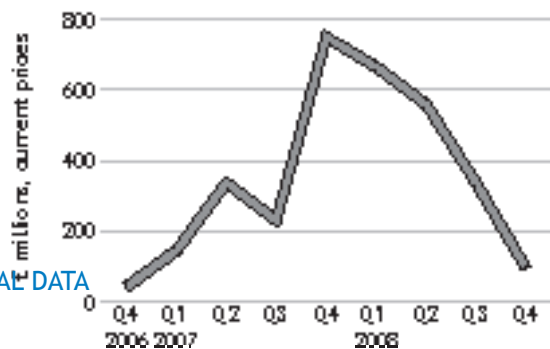
Value of Public Housing New Commissions Workloads



New Build Work

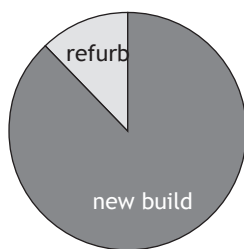


Refurbishment Work



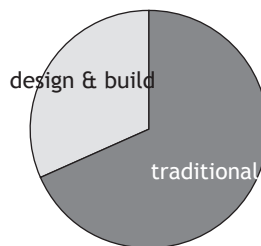
Work Type

per cent by value of work reported



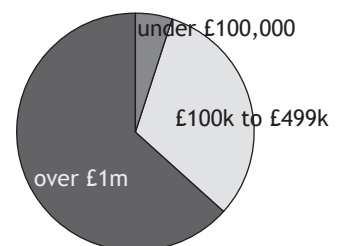
Contract Type

per cent by number of jobs reported



Job Size

per cent by number of jobs reported



| year / quarter | | NEW COMMISSIONS | | | PRODUCTION DRAWINGS |
|----------------|----|-----------------|---------------|------|---------------------|
| | | new build | refurbishment | ALL | ALL |
| 2006 | Q3 | 700 | 100 | 1700 | 1400 |
| | Q4 | 700 | 100 | 1700 | 1400 |
| 2007 | Q1 | 700 | 100 | 1700 | 1400 |
| | Q2 | 700 | 100 | 1700 | 1400 |
| | Q3 | 700 | 100 | 1700 | 1400 |
| | Q4 | 700 | 100 | 1700 | 1400 |
| 2008 | Q1 | 700 | 100 | 1700 | 1400 |
| | Q2 | 700 | 100 | 1700 | 1400 |

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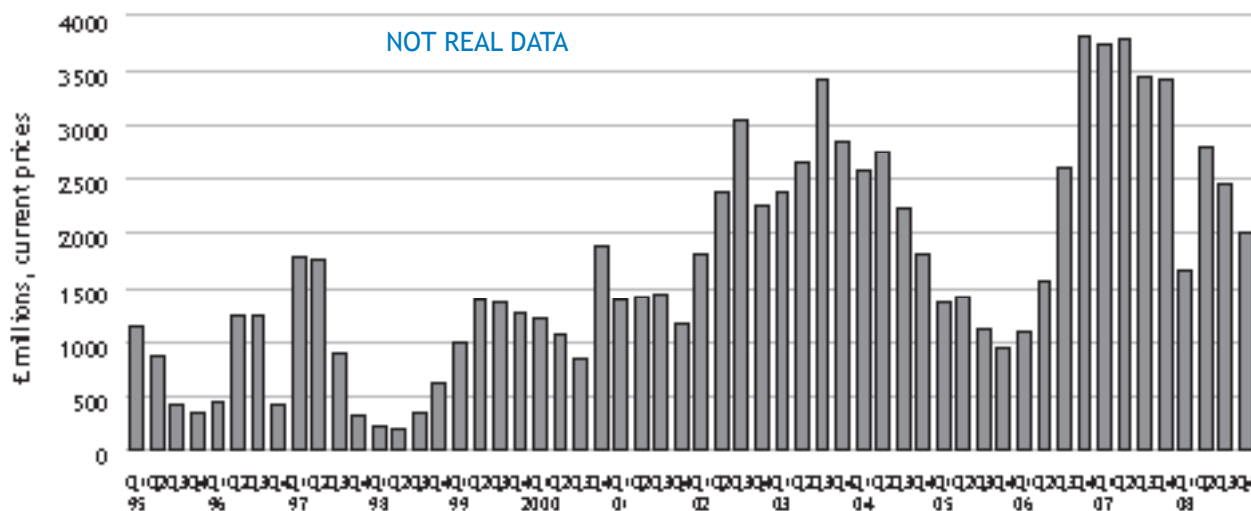
New build new commissions have bounced back up this quarter to reach a near all-time high figure. Refurbishment work continues to fall. New commissions overall remain at historically high

levels. The production drawings figure is also at a high level, although it is 11 per cent down on last quarter's all-time high.

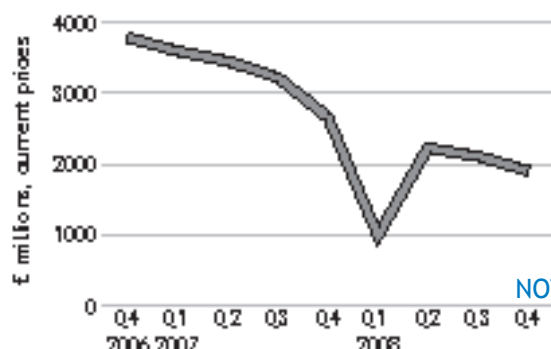


Offices

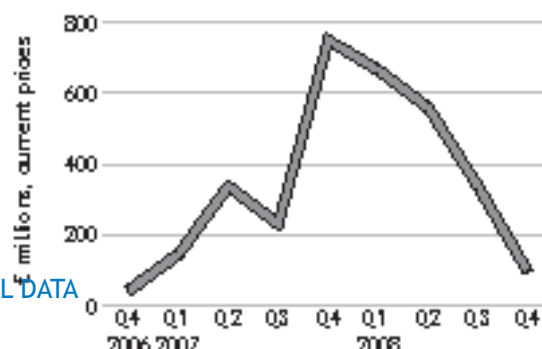
Value of Public Housing New Commissions Workloads



New Build Work

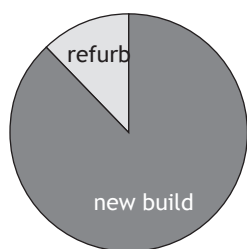


Refurbishment Work



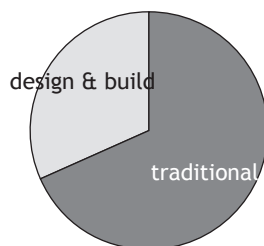
Work Type

per cent by value of work reported



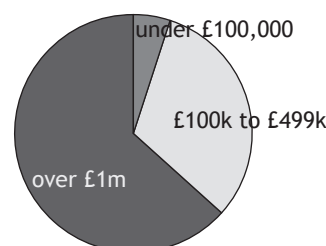
Contract Type

per cent by number of jobs reported



Job Size

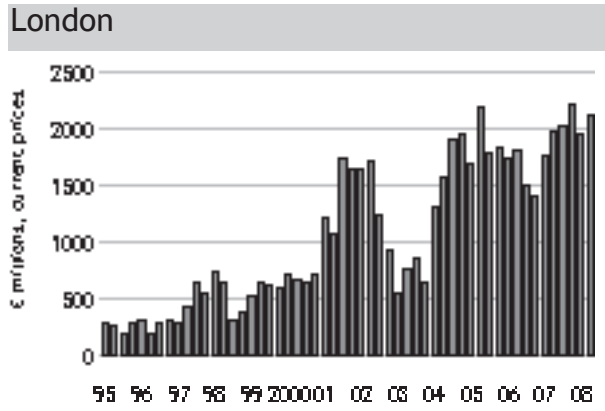
per cent by number of jobs reported



| year / quarter | | Volume of work (£ millions, current prices) | | | PRODUCTION DRAWINGS ALL |
|----------------|----|---|---------------|------|----------------------------|
| | | NEW COMMISSIONS | | ALL | |
| | | new build | refurbishment | ALL | |
| 2006 | Q3 | 700 | 100 | 1700 | 1400 |
| | Q4 | 700 | 100 | 1700 | 1400 |
| 2007 | Q1 | 700 | 100 | 1700 | 1400 |
| | Q2 | 700 | 100 | 1700 | 1400 |
| | Q3 | 700 | 100 | 1700 | 1400 |
| | Q4 | 700 | 100 | 1700 | 1400 |
| 2008 | Q1 | 700 | 100 | 1700 | 1400 |
| | Q2 | 700 | 100 | 1700 | 1400 |

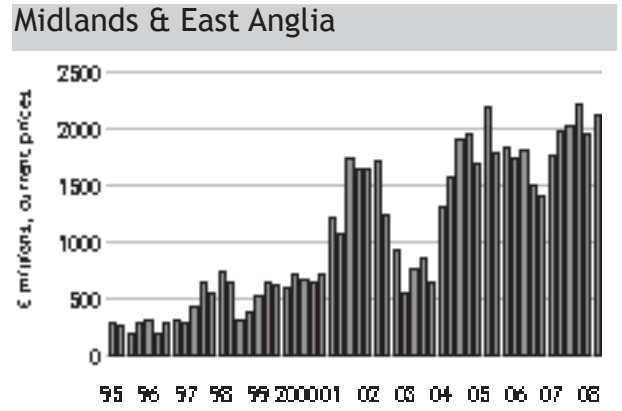
Regions

This sample is intended for illustrative purposes only, to show the type of information covered and examples of the layout. Data has been amended - these are NOT the published tables / charts.



This quarter: -7%

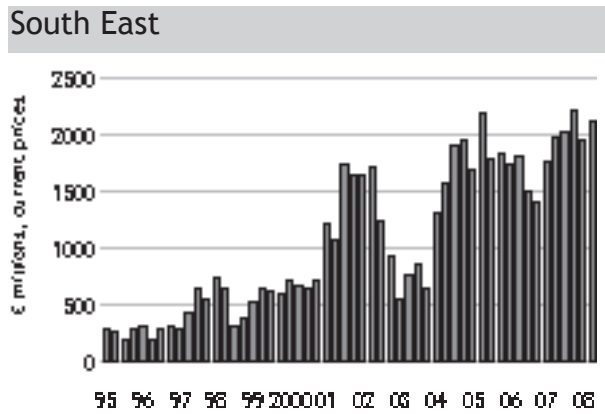
Last 12 months: -21%



This quarter: -4%

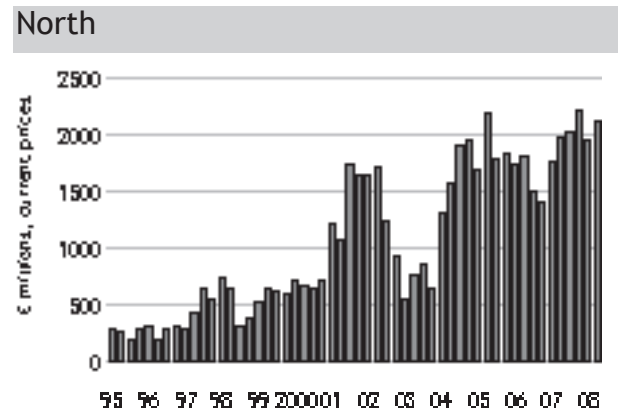
Last 12 months: +13%

NOT REAL DATA



This quarter: +34%

Last 12 months: +1%

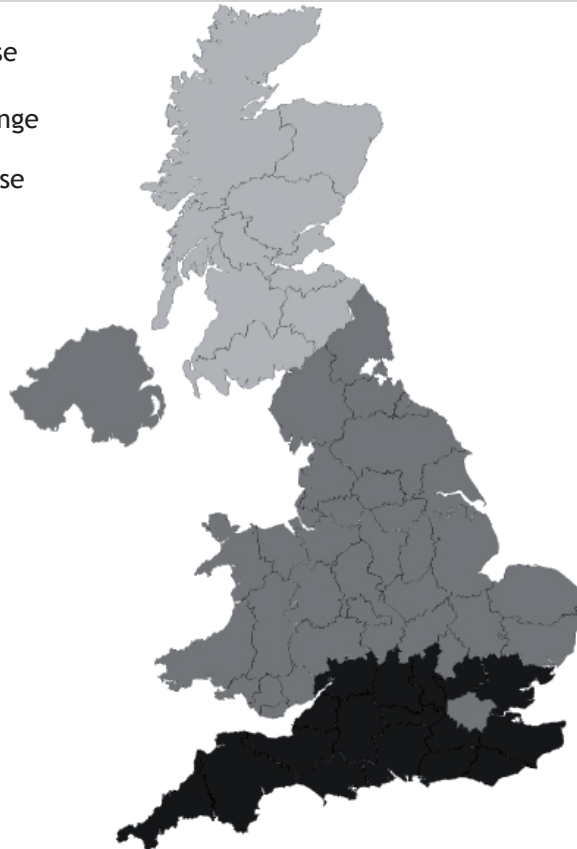


This quarter: -15%

Last 12 months: +8%

Regional changes, last quarter to this quarter

- increase
- no change
- decrease

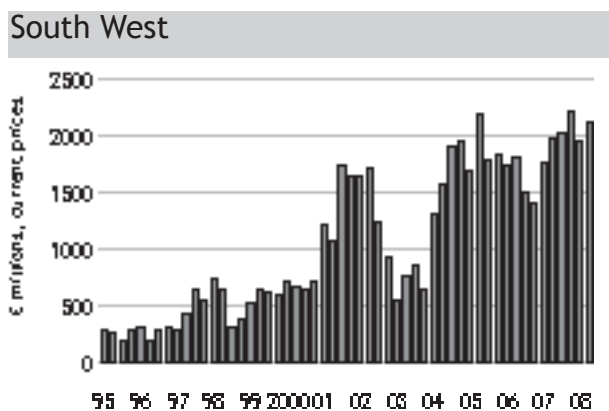


Workloads are higher this quarter in the South East and the South West, unchanged in Scotland, and lower everywhere else. New commissions have been growing for most of the past twelve months in the Midlands & East Anglia; the North and Northern Ireland. London's peak values were recorded over a year ago; and until this quarter workloads in the South East showed a long-term fall.

Asked in July 2008 about expected future workload levels, 30 per cent say they expect their workloads to fall. Exactly the same proportion, 30 per cent, predict an increase in work. Thirty nine per cent expect 'no change'.

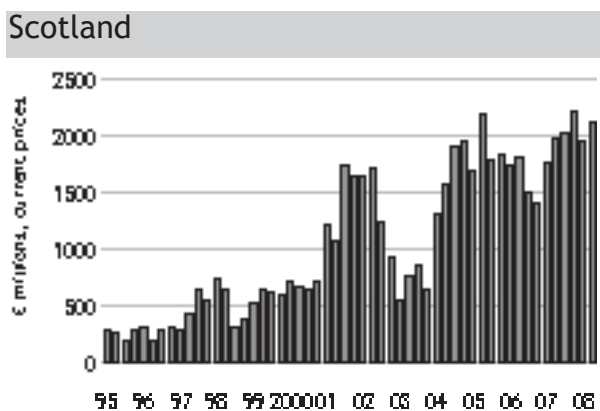
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Regions



This quarter: +8%

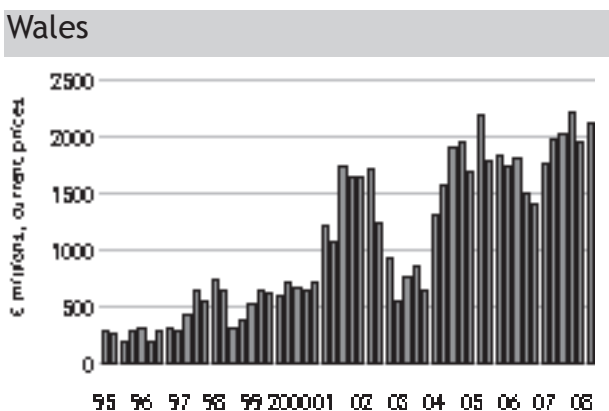
Last 12 months: +7%



This quarter: -1%

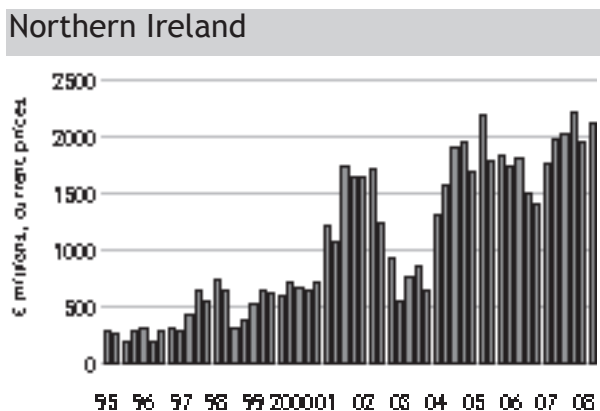
Last 12 months: -4%

NOT REAL DATA



This quarter: -11%

Last 12 months: -7%



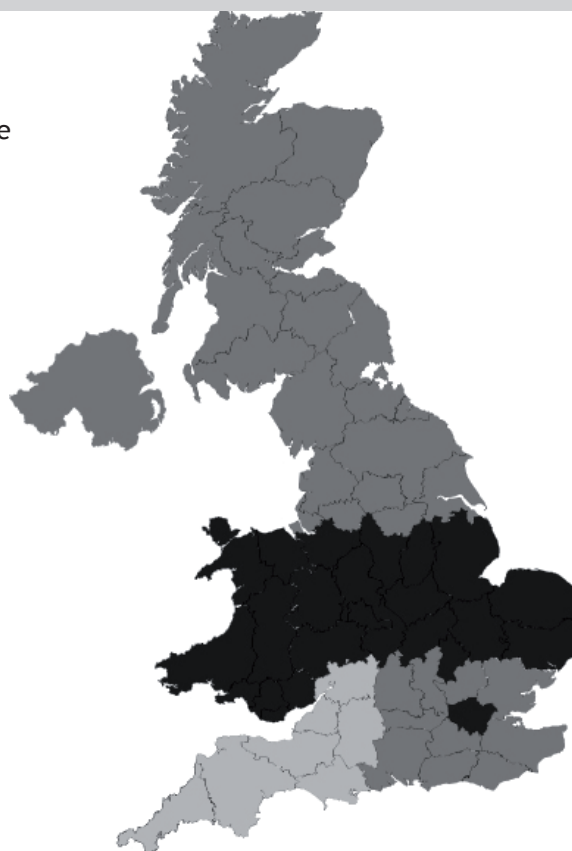
This quarter: -4%

Last 12 months: +15%

The greatest optimism is expressed by architects in Wales, the Midlands & East Anglia, and London. Architects in the South West are, on balance, neutral, being evenly split. Everywhere else more architects predict their workloads will turn down than rise although in the South East and Scotland a majority opt for 'no change'.

Regional predictions, next six months

- increase
- no change
- decrease



| region | per cent respondents expecting work to: | | | |
|-------------|---|-----------|----------|---------|
| | increase | no change | decrease | balance |
| North | 21 | 29 | 50 | -29 |
| Mids/E. Ang | 36 | 64 | 0 | +36 |
| S East | 26 | 47 | 28 | -2 |
| London | 40 | 29 | 31 | +9 |
| S West | 50 | 0 | 50 | 0 |
| Scotland | 0 | 74 | 26 | -26 |
| Wales | 80 | 20 | 0 | +80 |
| N. Ireland | 0 | 0 | 100 | -100 |

Note: The 'balance' figure is calculated by subtracting per cent of practices expecting work to decrease from per cent of practices expecting work to increase.

This sample is intended for illustrative purposes only, to show the type of information covered and examples of the layout. Data has been amended - these are NOT the published tables / charts.

Notes

The Architects Quarterly Workload Survey has been carried out since the 1960's.

Mirza & Nacey have been undertaking this survey since 1989, first for the Royal Institute of British Architects, and since 1994 independently.

The figures presented in the charts and the tables concern work carried out by private architectural practices. This excludes work carried out by architects directly employed in other areas - for example local authority architects, those working for central government agencies, health authorities, housing associations and private commercial organisations which operate their own architects departments. Private practices employ approximately three quarters of architects.

The statistics are derived from a quarterly questionnaire which is sent to one in four private architectural practices in the UK. These practices are selected at random from all practices in the UK. The population is all architectural businesses, (approximately 6000) as opposed to all architectural offices (approximately 7500).

Information on the returned questionnaire forms is broken down regionally and by the size of the practice (number of full-time equivalent architectural staff). The data are then grossed up or down to reflect the correct regional and size distribution of all practices in the UK.

A more accurate method is used to estimate annual totals so quarterly figures do not always add up to annual totals.

'Constant' price series data for the most recent quarter will always be 'provisional' pending confirmation of the deflator from the DTI.

Historical Statistics: Main Sectors

Table 1 VALUE OF NEW COMMISSIONS (£m, current prices)

| | HOUSING | | | NON HOUSING | | | TOTAL | | |
|---------|---------|--------|-------|-------------|--------|-------|---------|--------|-------|
| | Private | Public | All | Private | Public | All | Private | Public | ALL |
| 2003 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2004 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2005 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |

Table 2 VALUE OF PRODUCTION DRAWINGS (£m, current prices)

| | HOUSING | | | NON HOUSING | | | TOTAL | | |
|---------|---------|--------|-------|-------------|--------|-------|---------|--------|-------|
| | Private | Public | All | Private | Public | All | Private | Public | ALL |
| 2003 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2004 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2005 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |

Table 3 VALUE OF NEW COMMISSIONS (£m, constant 2000 prices)

| | HOUSING | | | NON HOUSING | | | TOTAL | | |
|---------|---------|--------|-------|-------------|--------|-------|---------|--------|-------|
| | Private | Public | All | Private | Public | All | Private | Public | ALL |
| 2003 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2004 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2005 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |

Table 4 VALUE OF PRODUCTION DRAWINGS (£m, constant 2000 prices)

| | HOUSING | | | NON HOUSING | | | TOTAL | | |
|---------|---------|--------|-------|-------------|--------|-------|---------|--------|-------|
| | Private | Public | All | Private | Public | All | Private | Public | ALL |
| 2003 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2004 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2005 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |

This sample is intended for illustrative purposes only, to show the type of information covered and examples of the layout. Data has been amended - these are NOT the published tables / charts.

Historical Statistics: Regions

TABLE 5 VALUE OF NEW COMMISSIONS ANALYSED BY REGION
(location of the architects office) (£m, current prices)

| | London | South East | Mids/E.Ang | South West | Wales | North | Scotland | N. Ireland |
|---------|--------|------------|------------|------------|-------|-------|----------|------------|
| 2003 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2004 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2005 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |

TABLE 6 VALUE OF PRODUCTION DRAWINGS ANALYSED BY REGION
(location of the architects office) (£m, current prices)

| | London | South East | Mids/E.Ang | South West | Wales | North | Scotland | N. Ireland |
|---------|--------|------------|------------|------------|-------|-------|----------|------------|
| 2003 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2004 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2005 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2006 Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q3 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2007 Q4 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q1 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |
| 2008 Q2 | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx | xxxxx |

TABLE 7 ARCHITECTS LEADING INDICATOR OF WORKLOAD

| | % practices expecting work over next six months to... | | | |
|---------|---|-----------|----------|---------|
| | increase | no change | decrease | balance |
| 2003 | xx | xx | xx | +xx |
| 2004 | xx | xx | xx | +xx |
| 2005 | xx | xx | xx | +xx |
| 2006 | xx | xx | xx | +xx |
| 2007 | xx | xx | xx | +xx |
| 2006 Q3 | xx | xx | xx | +xx |
| 2006 Q4 | xx | xx | xx | +xx |
| 2007 Q1 | xx | xx | xx | +xx |
| 2007 Q2 | xx | xx | xx | +xx |
| 2007 Q3 | xx | xx | xx | +xx |
| 2007 Q4 | xx | xx | xx | +xx |
| 2008 Q1 | xx | xx | xx | +xx |
| 2008 Q2 | xx | xx | xx | +xx |

Table 8 INDEX OF EMPLOYMENT IN PRIVATE PRACTICE
(2000 Quarter 1 = 100)

| | Principals | Salaried Architects | Other Architectural Staff | Total |
|---------|------------|---------------------|---------------------------|-------|
| 2003 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2004 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2005 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2006 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2007 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2006 Q3 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2006 Q4 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2007 Q1 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2007 Q2 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2007 Q3 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2007 Q4 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2008 Q1 | 111.1 | 111.1 | 111.1 | 111.1 |
| 2008 Q2 | 111.1 | 111.1 | 111.1 | 111.1 |

Definitions

The data refer to the contract value of all work received by private practices at two stages; new commissions and production drawings.

A **new commission** is defined as starting at Stage C as listed in the RIBA Plan of Work. At this stage, project inception and feasibility studies will have been completed and preparation of outline proposals will begin.

A **production drawing** is taken to start at Stage E in the RIBA Plan of Work, and so occurs later than the new commissions stage. At this stage the detailed design of the building will commence.

The statistics quoted are in GB Pounds (usually £ millions), and represent the **contract value** of all work. This refers to the value of all building work, and includes professional fees, but excludes the purchase price of the land or plot. The figures are grossed up values and are our estimate of the total value of new work received during the quarter by all architects, not just those responding to the survey.